

SUPPLYON



We make Aerospace Supply Chains future-proof

// The aerospace collaboration platform that ensures top quality and successful collaboration between companies of all sizes across their global extended supply chain

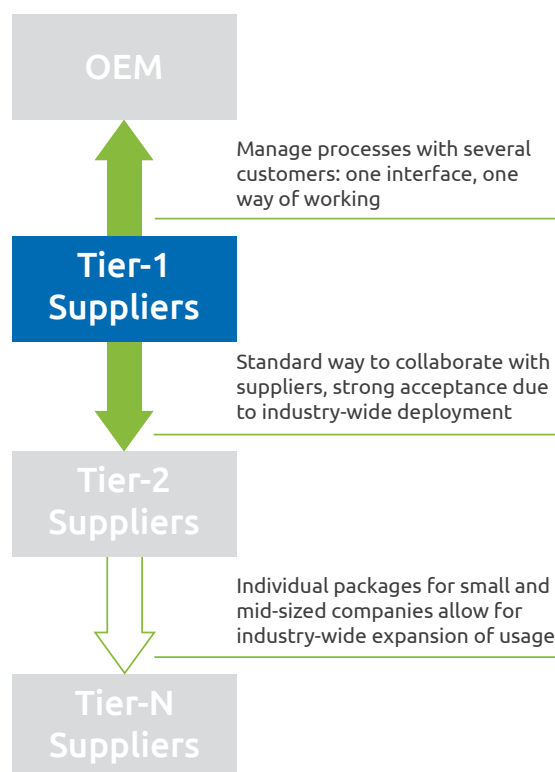
// Product life cycles lasting up to several decades, strong collaboration and extensive cooperation with suppliers as well as requirements demanding high quality are the hallmarks of the aerospace industry. Success here requires not only continuous process improvements but also the seamless integration of external partners into the internal business processes of aerospace companies.

As a specialist in cross-company collaboration, SupplyOn offers a platform that meets all the requirements specific to the aerospace industry. SupplyOn solutions facilitate secure, transparent communication across multiple companies and provide valuable assistance on both operational and management levels for making important decisions. As a result, processes with external partners in the area of Supply Chain Management as well as Quality Management are more comprehensive and dependable, as well as compatible with exception-based alert mechanisms.

Efficient processes throughout the Supply Chain

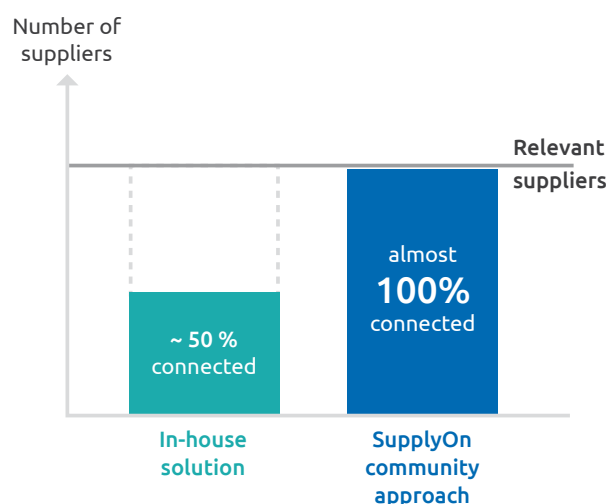
SupplyOn offers specialized, customizable tools to support and optimize processes for efficient cooperation with partners and suppliers in a company's global network – throughout the supply chain.

As SupplyOn offers a range of integration options for suppliers – from M2M to Web-Access to access using an e-mail link – virtually any supplier can be connected to realize the full potential of a seamless supply chain, for both flying and indirect materials, as well as services.



How to realize the full potential of your supplier portal

The SupplyOn community approach ensures connection of virtually all relevant suppliers. This goal is hardly reached when implementing an in-house solution. Each connected supplier will enhance the benefits of your supplier portal and optimize your business case.

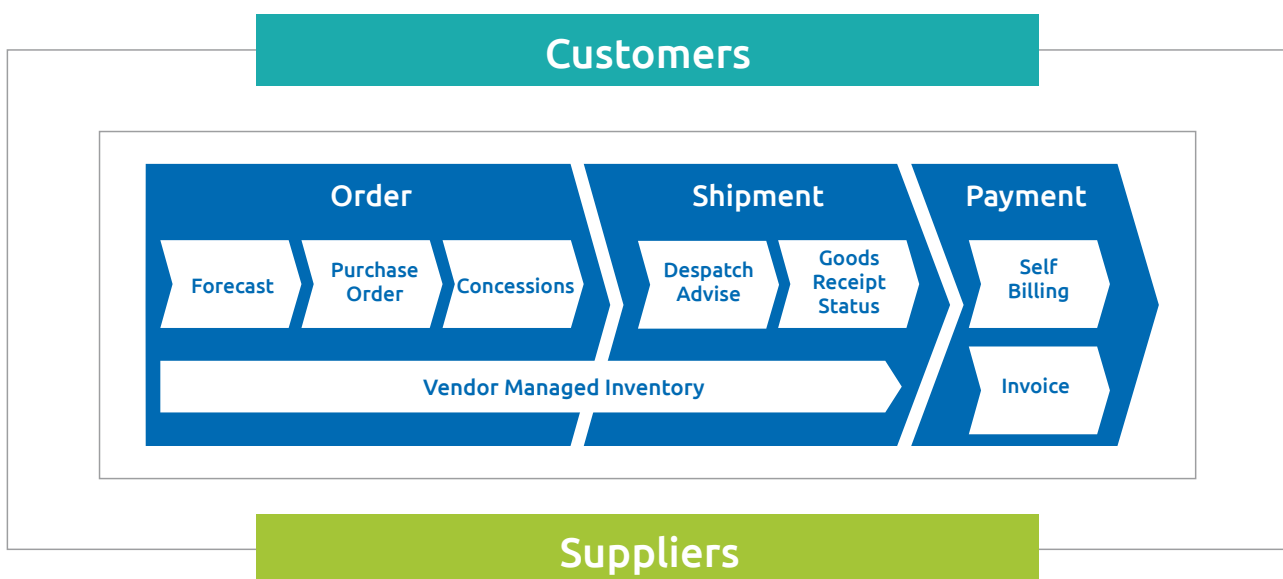


Collaborative SCM Processes

SupplyOn's AirSupply solution forms the basis for standardized Supply Chain Management (SCM) processes for companies of all sizes in the aerospace industry, making collaboration with suppliers more transparent. AirSupply offers integrated procurement processes for both flying and direct materials, as well as services.

It draws from proven industry processes to offer a wide range of processes and features:

- › Advanced capacity planning and Interactive fine-tuning of delivery quantities and dates
- › Order status tracking
- › Despatch advice
- › Concessions Management
- › Vendor Managed Inventory (VMI)
- › Purchase to Pay with integrated invoicing processes based on previous orders

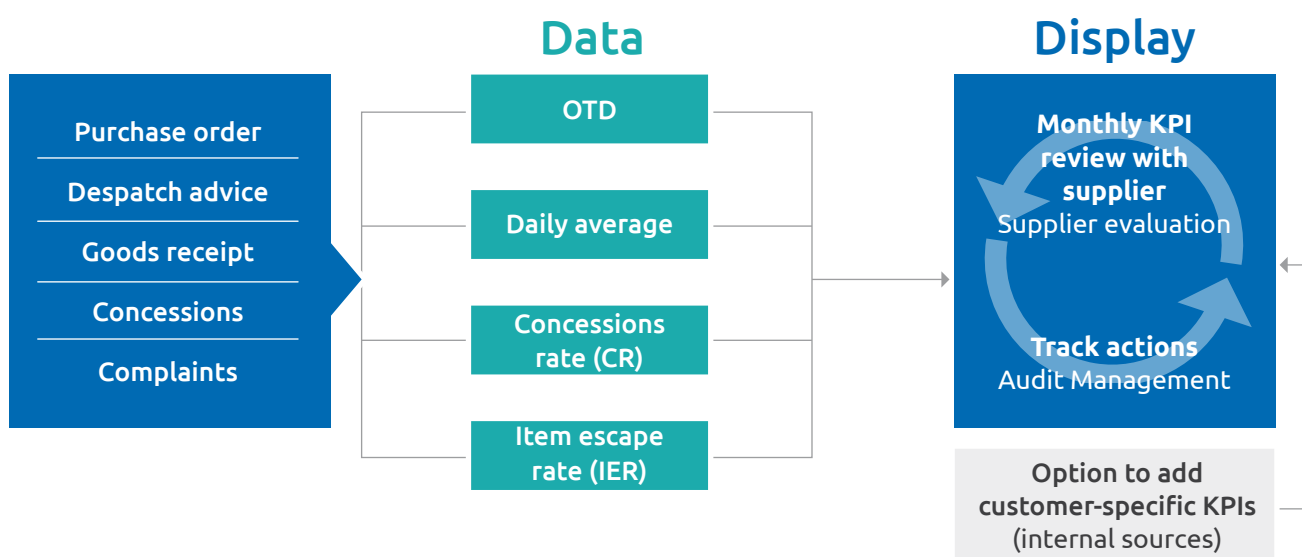


Quality Management Processes

Aerospace quality processes have always been quite specific. However, they are gradually starting to become more of an industry standard. SupplyOn's standardized solutions in the area of supplier collaboration support aerospace companies in establishing highly transparent, efficient quality management processes with their suppliers e.g. for concession and complaint management, including 8D processing. In addition, a collaboration tool for on-time-delivery OTD is available to align KPIs with suppliers.

Based on data derived from supply chain processes, such as the purchase order and goods receipt, the system will calculate valuable quality data, which can then be shared with the supplier, including the option to drill down into the data. This ensures that both sides involved in the supply chain are considered and the true root cause of any given problem can be identified.

The calculated KPIs are then displayed in a monitoring tool and can be reviewed with the supplier on a regular basis. SupplyOn also provides functionalities to track any actions planned for improving the quality of purchased parts.



Four key components for successful collaboration

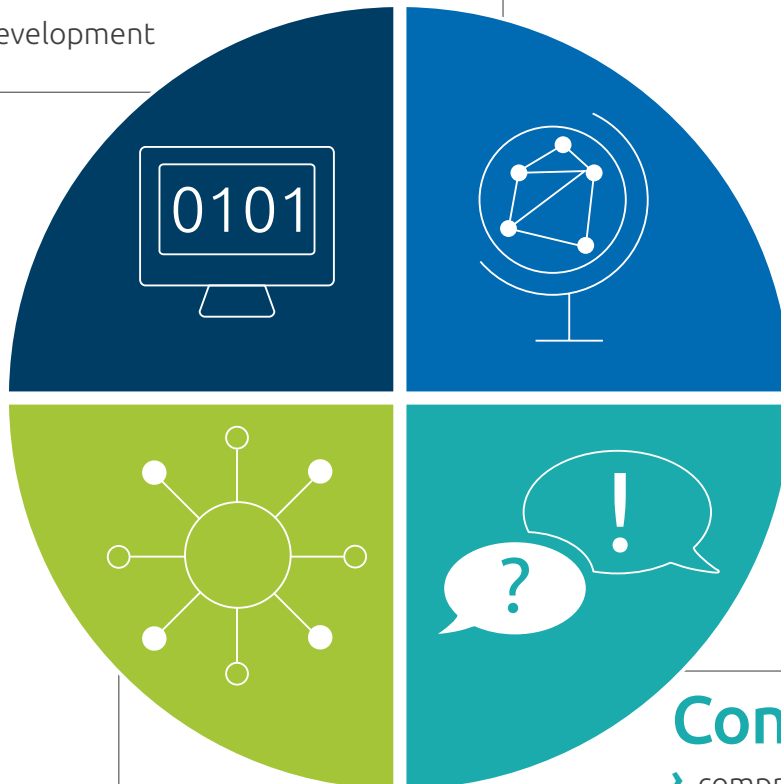
To manage your supply chain successfully, you need an efficient infrastructure that provides you with maximum transparency in terms of your business relationships. Successfully implementing that infrastructure, requires considerably more than just a software that covers all the required functions. For these reasons, SupplyOn's approach considers four key components that together guarantee the success of your company's implementation project and enable successful long-term collaboration between business partners

Software

- › comprehensive portfolio that covers all supplier processes
- › configurable solutions
- › continuous development

Network

- › 60,000 business partners are part of the worldwide community



Platform

- › secure access worldwide
- › high availability (> 99%)
- › hosted in Germany

Consulting

- › comprehensive supply chain consulting
- › fast ERP integration
- › user enabling, training and online help center
- › 24/7 customer support

Benefits of collaboration using SupplyOn solutions

Inventory Level



- › Decrease safety stock level by up to 30%
- › Reduce costs for working capital by up to 25%, thereby increasing in rate of return

Process costs



- › Decrease manual work in procurement for both flying and indirect materials, as well as services by up to 10% thanks to fewer manual entries
- › Decrease manual work at goods receipt by up to 25% thanks to scanning and barcoding

On-time delivery (OTD)



- › Optimize on-time delivery level up to 15% thanks to more transparency in the ordering process and an efficient early-warning system on both sides of the supply chain

Parts quality



- › Collaborate early for handling non-standard material
- › Reduce receipt returns on goods to less than 1%

Customer satisfaction



- › Achieve higher customer satisfaction
- › Receive more follow-up orders and create more successful customer-relationships

SupplyOn worldwide

With offices in Hallbergmoos near Munich (Germany), San Diego and Detroit (U.S.) as well as Shanghai (China), SupplyOn provides comprehensive coverage for the world's key markets. We offer our customers the best possible on-site support for implementing their global projects.

Global aerospace companies like Airbus, ATR, Daher, EFW, Liebherr, Premium Aerotec, Safran, Stelia, Telair, Thales and Zodiac have been placing their trust in SupplyOn for many years.

BoostAeroSpace

The development of SupplyOn's services for the aerospace industry is rooted in an initiative to standardize processes and data formats within the European aerospace industry called BoostAeroSpace. The company was founded by Airbus, Dassault Aviation, Safran and Thales to oversee a range of online services, including SupplyOn's AirSupply solution that covers the area of Supply Chain Management. The ultimate goal of this initiative is to increase the competitiveness of the aerospace and defense industry by strengthening collaboration and communication between suppliers and customers in the industry.

www.boostaerospace.com/AirSupply

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