

# **SUPPLYON – YOUR NO. 1 PARTNER**

for Successful Cross-Company Collaboration  
in the Aerospace Industry



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Product life cycles of up to several decades, strongly collaborative and intensive cooperation with suppliers and high quality requirements are the hallmarks of the aerospace industry. Success here requires not only continuous process improvement but also the seamless integration of external partners into business processes.

As a specialist in cross-company collaboration, SupplyOn's platform meets all requirements specific to the aerospace industry. SupplyOn solutions facilitate secured and traceable communication across companies and provide valuable assistance at both operational and management level for important decisions. As a result, processes with external partners are more transparent and dependable, and compatible with exception-based alert mechanisms.

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### **SUPPLYON PROCESSES – THE BENCHMARK WITHIN THE AEROSPACE INDUSTRY**

SupplyOn offers unique and customizable tools to support and optimize processes for efficient cooperation with partners and suppliers in a global network. A wide-ranging portfolio of industry-specific web-based solutions is available on demand and as such, can be used immediately.

Intuitive user interfaces and simple usage result in a high level of acceptance amongst users. Individual adjustments to the processes are perfectly straightforward from both a corporate and user standpoint. Even integration into internal systems is quick thanks to defined interfaces. You decide whether your employees work on the SupplyOn web interface or directly in your own in-house system.

Developed in close collaboration with all parties involved, SupplyOn's configurable processes are today recognized as benchmark and as a guarantee for effective cross-company collaboration.

### **SUPPLYON PLATFORM – A SOUND BASIS FOR IMPORTANT BUSINESS PROCESSES**

Scaleable, reliable and robust, the SupplyOn platform is the backbone of successful international cross-company collaboration. The platform consists on the one hand of a highly available computer center with state-of-the-art security to guarantee smooth, fault-free operation yet on the other hand of numerous basic software components that allow a company to network with its business partners very quickly. These include the SupplyOn Rollout Cockpit, which uses defined workflows to quickly register companies and show the connection status of suppliers at any time, as well as user and master data management, access rights control and various reporting functionalities.

This combination of a highly available computer center and proven basic software components means that we can offer our customers maximum flexibility. With the SupplyOn platform, multiple processes from numerous companies can be handled simultaneously and on the same technological basis. Standard processes can be used at reasonable expense and innovative processes can be introduced quickly. The platform also offers a security level that companies could rarely reasonably afford for an individual solution.

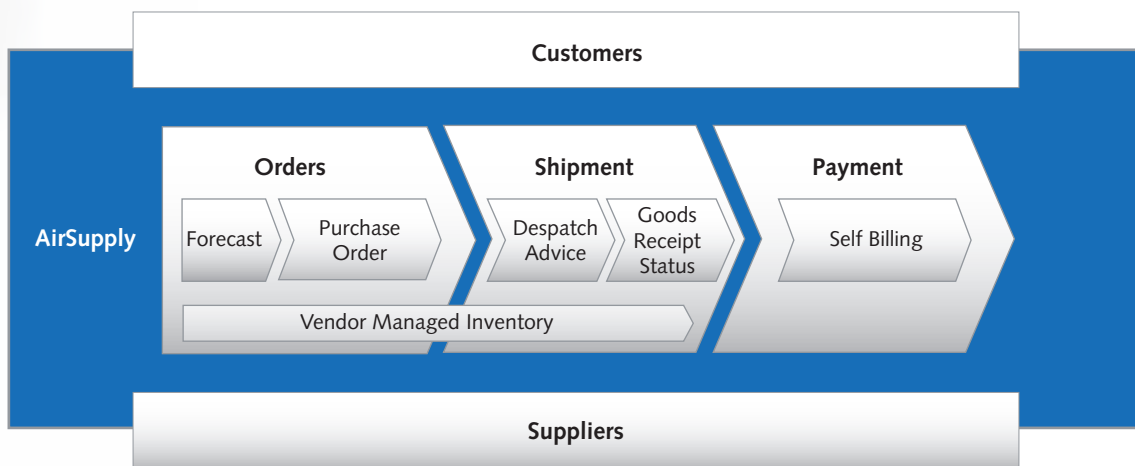
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## AIRSUPPLY

### Enabling efficient collaborative SCM processes

SupplyOn's AirSupply solution is the basis for standardized supply chain management (SCM) processes in the aerospace industry, making cooperation with suppliers more transparent. The solution supports collaborative SCM processes between customers and suppliers in the aerospace industry. It is based on proven industry processes and enables amongst other things advanced capacity planning, interactive fine tuning of delivery quantities and dates as well as order status tracking.

The development of AirSupply is rooted in an initiative to standardize processes and data formats within the European aerospace industry. To this end, Airbus, Dassault Aviation, EADS, Safran and Thales have founded the company BoostAeroSpace. The aim of this joint venture is, among other things, to communicate with suppliers in future across several levels via a central aerospace SCM platform.



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## SUPPLIER RELATIONSHIP MANAGEMENT (SRM)

### Transparency: The prerequisite for successful cooperation

Successful Supplier Relationship Management needs transparent, company-wide standardized processes with suppliers.

Therefore SupplyOn offers - apart from the AirSupply solution mentioned above - the following processes:

- Supplier master data management
  - Request and quotation process
  - Standards and drawings management
  - Supplier assessment and development
  - Certificate management
  - Project Management (e.g. GRESS / GRAMS)
  - Non conformity management
  - Concessions process
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## ABOUT SUPPLYON

SupplyOn - the leading platform for cross-company collaboration in the manufacturing industry - enables transparent, reliable and cost-efficient handling of business processes with partners and suppliers. Within the aerospace industry SupplyOn is collaborating with BoostAeroSpace, a joint venture by Airbus, Dassault Aviation, EADS, Safran and Thales. The web-based solutions are directly available without an IT project for a rapid and inexpensive entry. The solutions can also be customized and are easily integrated into internal ERP systems or existing employee or supplier portals via defined interfaces.

SupplyOn's industry solution is significantly more efficient compared to internally or externally operated individual solutions. Any company can cooperate with all their business partners via one central platform. SupplyOn is a global benchmark for the electronic planning and handling of cross-company business processes in the manufacturing industry.

With offices in Hallbergmoos near Munich, Detroit (USA) and Shanghai (China), SupplyOn provides thorough coverage in all of the world's key markets. We are therefore able to offer you the best possible on-site support when it comes to integrating your suppliers around the world.

Well-known aerospace companies like Airbus, Astrium and Eurocopter from the EADS Group and Aircele from the Safran Group trust SupplyOn when collaborating with business partners.

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