



We make **Supply Chains** successful

The collaboration platform that ensures successful collaboration with your business partners within the aerospace industry

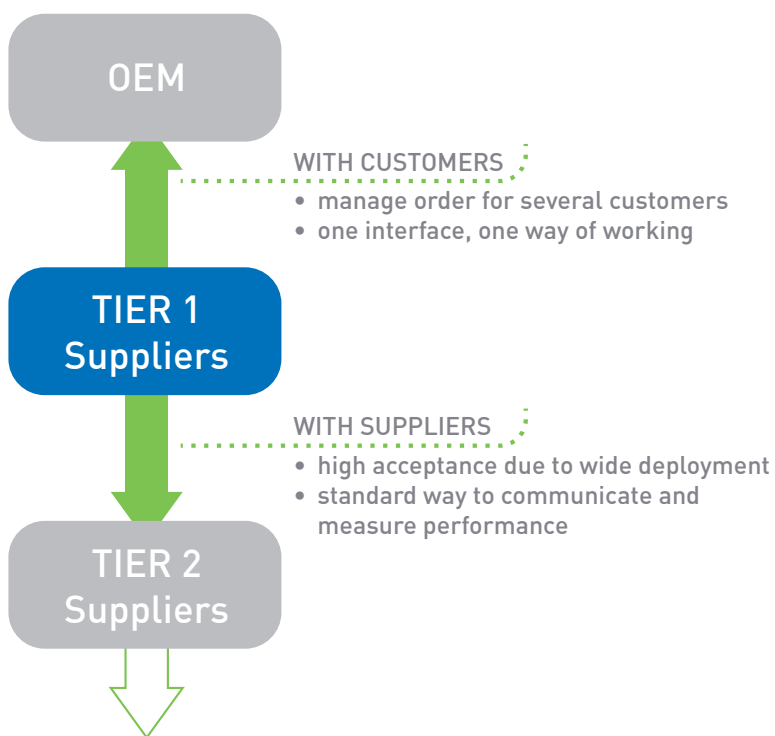
Product life cycles of up to several decades, strongly collaborative and intensive cooperation with suppliers and high quality requirements are the hallmarks of the aerospace industry. Success here requires not only continuous process improvement but also the seamless integration of external partners into business processes.

As a specialist in cross-company collaboration, SupplyOn's platform meets all requirements specific to the aerospace industry. SupplyOn solutions facilitate secured and traceable communication across companies and provide valuable assistance at both operational and management level for important decisions. As a result, processes with external partners are more transparent and dependable, and compatible with exception-based alert mechanisms.



Efficient processes across several levels of the supply chain

SupplyOn offers unique and customizable tools to support and optimize processes for efficient cooperation with partners and suppliers in a global network – across several levels of the supply chain.



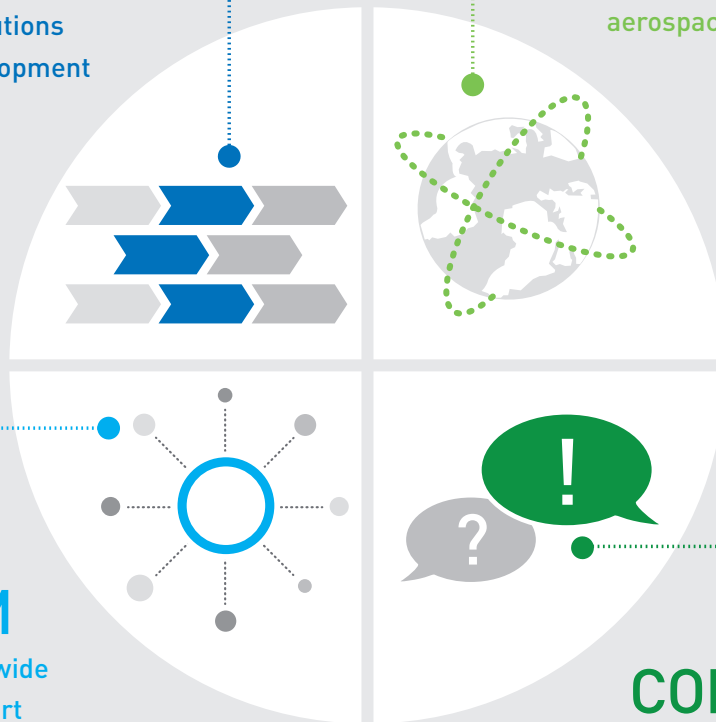
BoostAeroSpace

The development of SupplyOn's services for the aerospace industry is rooted in an initiative to standardize processes and data formats within the European aerospace industry called BoostAeroSpace. This company was founded by Airbus Group, Dassault Aviation, Safran and Thales to steer a range of online services, among which SupplyOn's AirSupply solution covers the area of Supply Chain Management. The final goal is to increase the competitiveness of the European Aerospace and Defense industry by strengthening collaboration and communication between suppliers and customers of this industry.

➔ We make aerospace supply chains successful

SOFTWARE

- comprehensive portfolio that covers all supplier processes
- configurable solutions
- continuous development



NETWORK

- 11.000 business partners are part of the worldwide community
- thereof 1.400 suppliers within the aerospace industry

PLATFORM

- secure access worldwide
- 24/7 customer support
- high availability (> 99%)
- hosted in Germany

CONSULTING

- industrialized rollout of suppliers
- fast ERP integration
- user enabling and training

Successful collaboration with your business partners

To manage your supply chain successfully you need an efficient infrastructure that provides you with maximum transparency in terms of your business relationships. Successfully implementing that infrastructure requires considerably more than just a software that covers all the required functions. SupplyOn's approach is therefore based on four key components, which together guarantee the success of an implementation project and enable successful long-term collaboration between business partners.

Software

SupplyOn's solutions take up where internal ERP systems leave off, and extend internal business processes seamlessly beyond company borders. The solutions, which are provided as Software as a Service, encompass cross-company processes in supply chain management, supplier risk and performance management, strategic and operational procurement and in quality and transport management.

Platform

All of our customers collaborate on a shared platform, using the same solutions, but each customer can only see and edit their own data. The advantages are evident: Industry-specific processes or adaptations to new legal requirements are immediately available to all users with a single update. And every company can directly benefit from a sophisticated security and operating concept.

Network

The SupplyOn business network connects around 11,000 companies all over the world. Many of these companies are also your suppliers and can therefore be integrated into your processes in next to no time. As you are not starting from scratch with SupplyOn in terms of global partner connections, you will be able to implement the project considerably more quickly and reap the rewards earlier and with less exposure to risk.

Consulting

Whether it involves connecting suppliers in Asia or integrating freight forwarders for optimizing your transport network, the implementation of solutions for cross-company cooperation requires know-how, experience and intuition. And this is exactly what SupplyOn consultants bring to the table in all project phases, not only ensuring that the solutions are rolled out swiftly but that your supply chain processes are optimized across the board.

AirSupply: Enabling efficient collaborative SCM processes

SupplyOn's AirSupply solution is the basis for standardized supply chain management (SCM) processes in the aerospace industry, making collaboration with suppliers more transparent. The solution supports collaborative SCM processes between customers and suppliers in the aerospace industry. It is based on proven industry processes and enables among other things advanced capacity planning, interactive fine tuning of delivery quantities and dates as well as order status tracking.



Successful supplier collaboration needs transparent, company-wide standardized processes with suppliers. Therefore SupplyOn offers – apart from the AirSupply Solution mentioned above – the following processes:

- Supplier master data management
- Request and quotation process
- Standards and drawings management
- Supplier assessment and development
- Certificate management
- Project management (e.g. GRESS / GRAMS)
- Non conformity management
- Concessions process
- Action management
- Collaboration folders

Benefits of **collaboration** via **SupplyOn**

STOCK LEVEL

- Decrease of security stock level by up to 30 %
- Reduction of costs for tied-up capital by up to 25 %, therefore increase of rate of return

ADMINISTRATIVE WORK

- Decrease of manual work in procurement due to less manual entries by up to 10 percent
- Decrease of manual work at goods receipt due to scanning and barcoding by up to 25 percent

ON-TIME DELIVERY (OTD)

- Optimization of On-time delivery level up to 15 percent due to more transparency in the ordering process and an efficient early-warning system on both sides of the supply chain

CUSTOMER SATISFACTION

- Achievement of a higher customer satisfaction
- This leads to more follow-up orders and a more successful customer relationship

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Sites throughout the world

With our offices in Hallbergmoos near Munich (Germany), Detroit (USA) and Shanghai (China), we provide thorough coverage of all of the world's key markets. We are therefore able to offer you the best possible on-site support when it comes to implementing your global projects.

Customers

Well-known aerospace companies like Airbus Group, Aerolia, ATR, Liebherr, Premium Aerotec and Safran trust in SupplyOn.

SupplyOn AG

Ludwigstraße 49

85399 Hallbergmoos

Germany

Phone: +49.811.99997-0

info@SupplyOn.com

SupplyOn.com