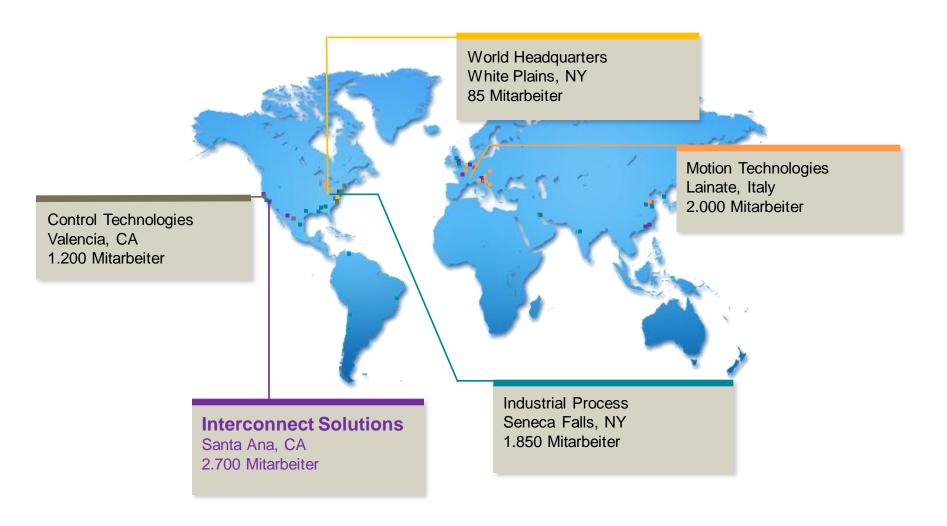
26. June 2012

Challenges in SCM for a Global Player in the Manufacturing Industry

SupplyOn EXECUTIVE SUMMIT 2012 Michael Kaps Manager Supply Chain, ITT Corporation



ITT worldwide





Interconnect Solutions

Products

ITT products make
it possible to connect
with our electronic world,
with connectors and contacts
that perform in harsh-environment,
power and deep space applications.

Customers

Customers in aerospace, industrial, oil and gas, medical, handheld electronics, alternative energy and transportation markets.





Our Claim

Delight the customer!





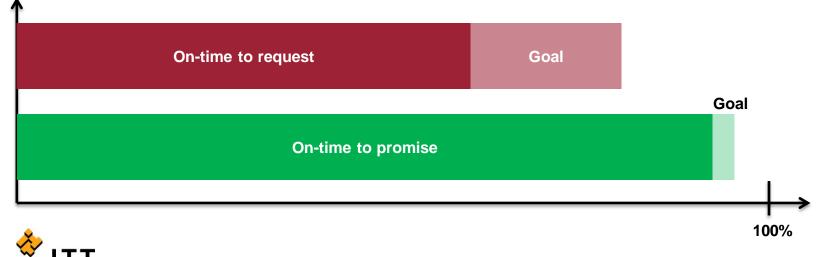
ITT ambition: On-time delivery

On-time to promise: 92 percent ➤ Goal: 95 percent
due to comprehensive internal process improvement during
the last 10 years: Kaizen, lean production processes, etc.

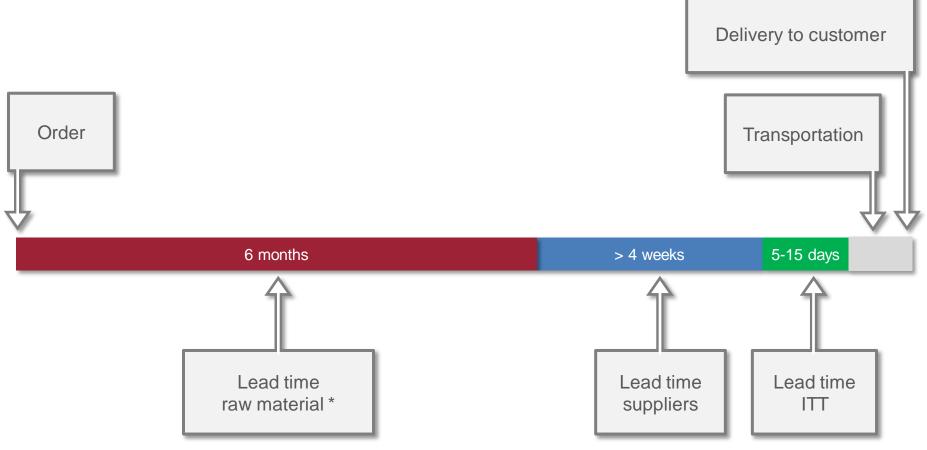


2. On-time to request: 60 percent ➤ Goal: 80 percent due to very long lead times of suppliers





Challenge No. 1: Long lead times of supplied parts



* Long lead time of raw material due to highly sophisticated materials (mainly synthetic granules and metal alloys)





Wenn Sie Interesse an den vollständigen Unterlagen haben, nehmen Sie einfach Kontakt zu uns auf!

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