

# Implementation takes off

**P**remium Aerotec GmbH, a leading manufacturer of aircraft structures and body parts, has opted for the widespread implementation of AirSupply, SupplyOn's SCM industry solution.

The company's aim is to optimize both the collaboration with customers as well as the processes with its suppliers. A joint central system used from OEM to tier 2 will contribute to end-to-end mapping of order and supply processes as well as the early detection of potential bottlenecks.

AirSupply supports the highly collaborative SCM processes of the aerospace industry where delivery dates and quantities are defined in close agreement with business partners.

"We were convinced by AirSupply's core idea: A joint solution for the entire aerospace industry with standardized interfaces and processes tailored for the sector," says Mattias Schmidt, Project Manager at Premium Aerotec in Augsburg. "A great advantage for us was that almost 90% of our suppliers were already using the solution. So we could benefit from a fast implementation within just a few months."

Premium Aerotec implemented AirSupply in the first quarter of 2013 at the Bremen, Varel and Nordenham sites, and integrated almost 100 suppliers that provide



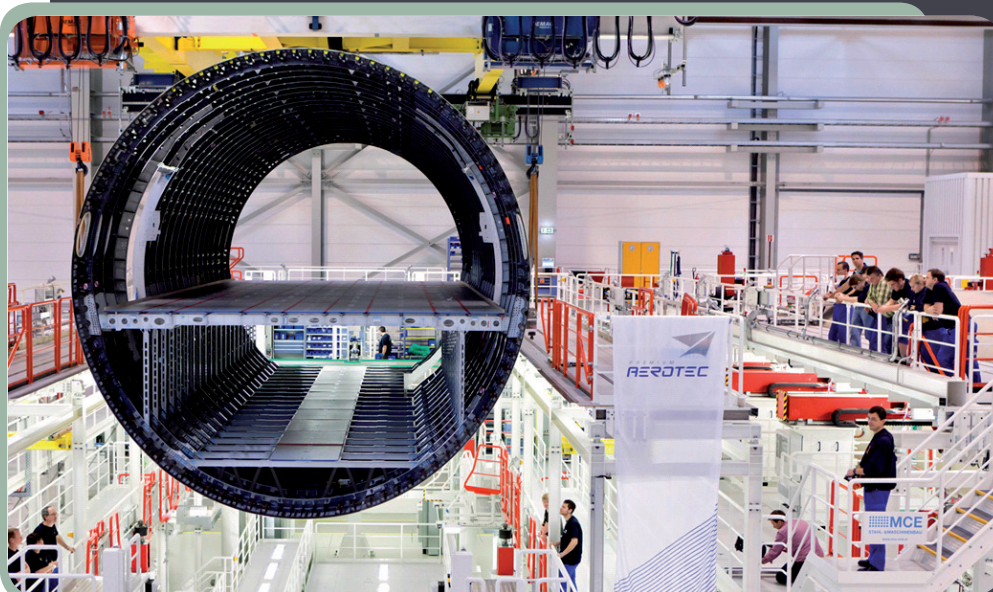
production material. In future the plant in Augsburg as well as further 150 suppliers are to be connected.

SupplyOn is a leading platform for cross-company cooperation in the manufacturing industry, which enables the transparent, reliable and cost-efficient handling of business processes with partners and suppliers in the fields of purchasing, logistics, quality and finance.

Their web-based solutions are directly available without an IT project for a rapid and inexpensive entry. The solutions can also be customized and are easily integrated into internal ERP systems or existing employee or supplier portals via defined interfaces.

SupplyOn's most recent fiscal year proved highly successful; turnover grew by 16%. The company, based in Germany, also achieved a strategically important success in China last year, winning a major automotive manufacturer as a customer. The industry platform has also established itself as the standard for supply chain management processes in the aerospace industry with its introduction at around 1,000 aerospace companies, e.g. as part of the Airbus rollout.

[www.SupplyOn.com](http://www.SupplyOn.com)



Pictured: Aircraft body parts and structures, produced by Premium Aerotec