invitation to collaboration

Consultant / PreSales Manager Supply Chain Collaboration Platform
Shanghai, China

SupplyOn is the shared supply chain collaboration platform for a growing number of globally active companies – from Airbus, Bosch and Continental to Qoros and Siemens through to Webasto, Yazaki and ZF. They and many other manufacturing firms use SupplyOn as a central online platform to manage business processes with their suppliers and service providers across continents in a structured, transparent and secure manner.

Responsibilities
PreSales:
- Prepare presentations, demonstrations and solution proposals for potential customers
- Define user requirements
- Provide feasibility of complex and large-scale proposals

Consulting:
- Global implementation and roll-out of our software-as-a-service solutions
- Assist in the development of consulting products
- Acquisition of consulting/rollout or follow-up projects

SUPPLYON
collaboration
beyond

SupplyOn has established a network of companies in the manufacturing industry – with a focus on the automotive, aerospace, railway and transport, machine engineering and plant construction, and high-tech and electronics industries – that connects some 11,000 business in 70 countries. It is this global network that represents SupplyOn's greatest value added, because the benefit of a professional Web platform lies primarily in the community that it connects.

Skills&Experience
- Bachelors or Masters Degree in related technical/economical field
- At least 3 years experience in implementing Internet applications/IT solutions
- Practical Experience in Supply Chain Management, especially Supplier-Logistic/-Quality or Strategic Purchasing
- Experience with SAP modules (eg MM, PP, SD, SRM, SNC)
- Strong written and verbal communication skills in English
- Strong analytical and conceptual skills and ability to communicate effectively with client employees at all organizational levels
- Willing to travel in China
- Adequate proficiency in MS Office (Outlook, Word, Excel and PowerPoint)

Apply now
To apply for this position send your cover letter, resume, desired salary and start date to: Xiaowei.Zhang@SupplyOn.com