



We make **Supply Chains** successful

RailSupply: The collaboration platform that ensures successful collaboration with your business partners within the European rail industry

RailSupply

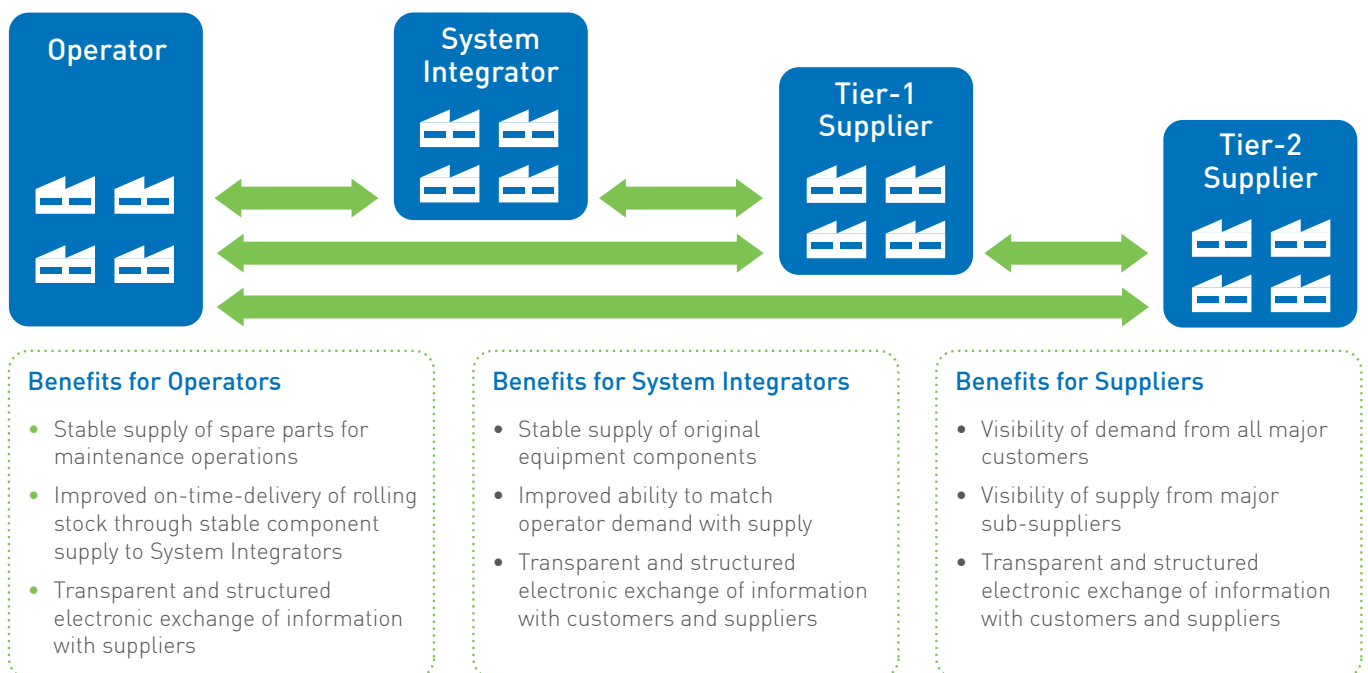
Our vision is to connect the European Rail Industry.

Stable and efficient supply chain operations are our mission.

- **One Community:** one solution for the European rail community connects operators, system integrators and suppliers
- **One Standard:** standardized supply chain collaboration processes and shared formats for data exchange
- **One Platform:** one single supply chain hub to connect buyers and suppliers, process collaboration provided as Software-as-a-Service

Efficient processes across multiple tiers of the supply chain

SupplyOn offers unique and customizable tools to support and optimize processes for efficient cooperation with partners and suppliers in a global network – across multiple tiers of the supply chain.



 We make rail supply chains successful

SOFTWARE

- comprehensive portfolio that covers all supplier processes
- configurable solutions
- continuous development

NETWORK

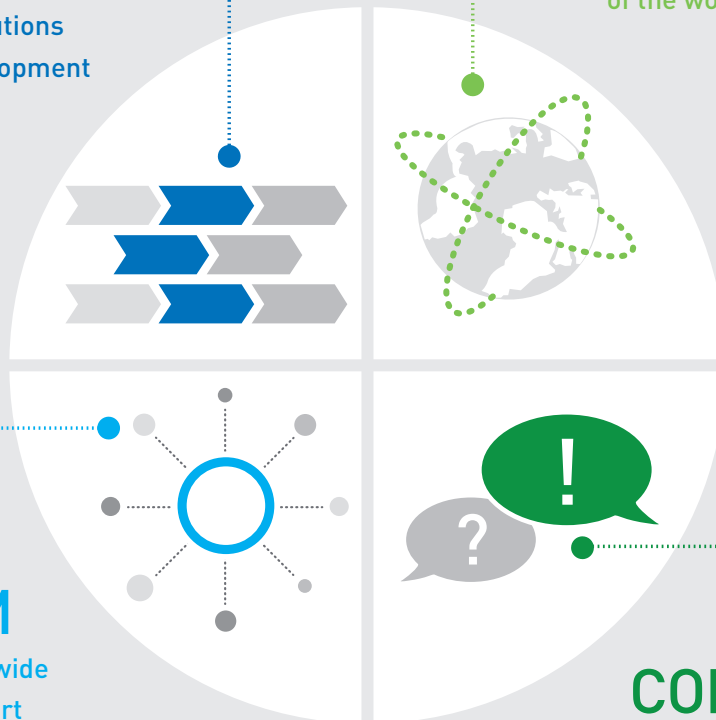
- 12.000 business partners are part of the worldwide community

PLATFORM

- secure access worldwide
- 24/7 customer support
- high availability (> 99%)
- hosted in Germany

CONSULTING

- industrialized rollout of suppliers
- fast ERP integration
- user enabling and training



Successful collaboration with your business partners

To manage your supply chain successfully you need an efficient infrastructure that provides you with maximum transparency in terms of your business relationships. Successfully implementing that infrastructure requires considerably more than just a software that covers all the required functions. SupplyOn's approach is therefore based on four key components, which together guarantee the success of an implementation project and enable successful long-term collaboration between business partners.

Software

SupplyOn's solutions take up where internal ERP systems leave off, and extend internal business processes seamlessly beyond company borders. The solutions, which are provided as Software as a Service, encompass cross-company processes in supply chain management, supplier risk and performance management, strategic and operational procurement and in quality and transport management.

Platform

All of our customers collaborate on a shared platform, using the same solutions, but each customer can only see and edit their own data. The advantages are evident: Industry-specific processes or adaptations to new legal requirements are immediately available to all users with a single update. And every company can directly benefit from a sophisticated security and operating concept.

Network

The SupplyOn business network connects around 12,000 companies all over the world. Many of these companies are also your suppliers and can therefore be integrated into your processes in next to no time. As you are not starting from scratch with SupplyOn in terms of global partner connections, you will be able to implement the project considerably more quickly and reap the rewards earlier and with less exposure to risk.

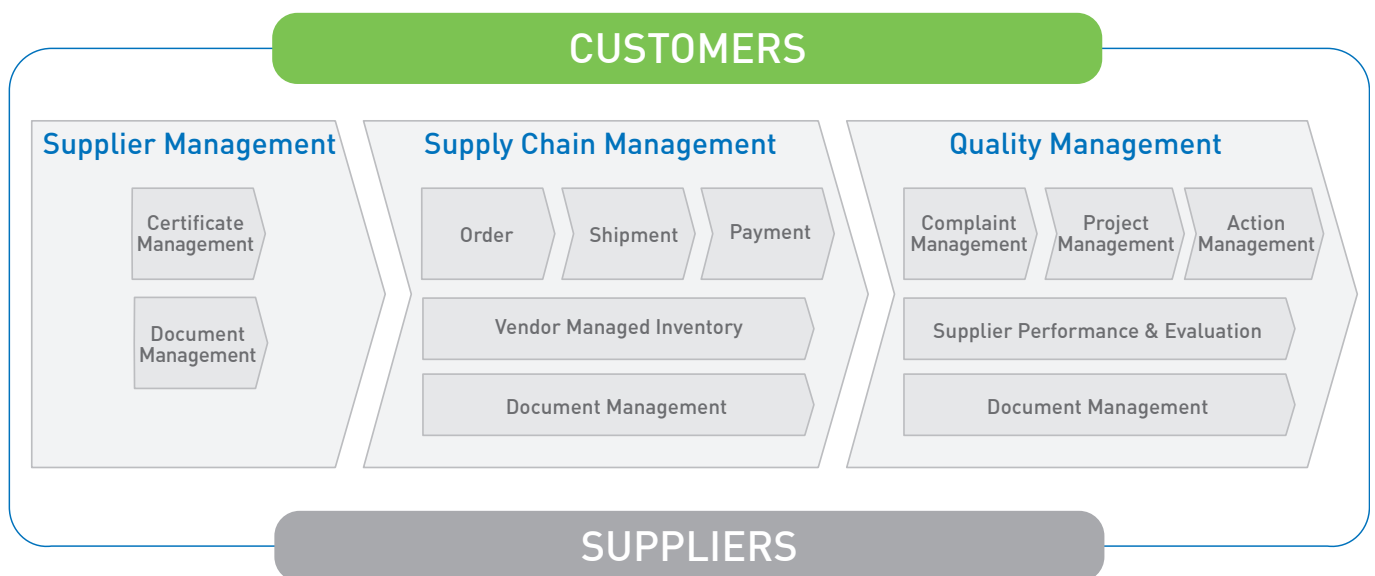
Consulting

Whether it involves connecting suppliers in Asia or integrating freight forwarders for optimizing your transport network, the implementation of solutions for cross-company cooperation requires know-how, experience and intuition. And this is exactly what SupplyOn consultants bring to the table in all project phases, not only ensuring that the solutions are rolled out swiftly but that your supply chain processes are optimized across the board.

RailSupply: Enabling efficient collaborative **SCM** and **Quality** processes



SupplyOn's RailSupply solution is the basis for standardized supply chain processes in the rail industry, making collaboration with suppliers more transparent. The solution supports collaborative processes between customers and suppliers across the entire rail industry. It is based on proven industry processes and enables among other things electronic order, shipment and payment processes as well as continuous supplier quality improvement.



Additional Processes

Successful supplier collaboration requires transparent, standardized processes. Therefore, SupplyOn offers the following processes in addition to the RailSupply solution:

- Supplier master data management
- Request and quotation processes
- Managed auctions
- Standards and drawings management
- Kanban
- Transport management
- Container & empties management
- Collaboration folders

Benefits of collaboration via RailSupply

INVENTORY LEVEL

- Reduction of safety stock by up to 15%*
- Reduction of working capital by up to 10%*

PROCESS COST

- Reduction of manual, non-value-adding tasks by up to 10%*
- Electronic supplier shipping notification reduces effort at goods receipt by up to 25%*
- Electronic processes enable process automation and exception based management

ON-TIME DELIVERY (OTD)

- Increased transparency in supplier processes
- Early warning and alerting system on both sides of the supply chain
- Improvement of supply reliability and OTD by up to 15%*

COST OF NON-CONFORMANCE

- Reduced need for costly express handling, escalation and emergency processing
- Reduced stockouts, production downtimes and re-planning efforts
- Reduced penalties for late deliveries to customers

CUSTOMER SATISFACTION

- Increased customer service level
- Increased customer satisfaction
- Increasing follow-up orders

* typical results achieved in automotive, aerospace and manufacturing industries

We make **Supply Chains** successful

Sites throughout the world

With our offices in Hallbergmoos near Munich (Germany), Detroit (USA) and Shanghai (China), we provide thorough coverage of all of the world's key markets. We are therefore able to offer you the best possible on-site support when it comes to implementing your global projects.

Customers

Well-known companies across multiple manufacturing industries such as Airbus Group, Bombardier Transportation, BMW Group, Bosch, Continental, Deutsche Bahn, ITT, Siemens, Thales and ZF as well as 12,000 suppliers worldwide.

For more information on how to improve collaboration with your supply chain partners contact:

Thorsten Füllung
Director Consulting & Business Development

Ludwigstraße 49
85399 Hallbergmoos
Germany

E-Mail: Thorsten.Fuelling@SupplyOn.com

Phone: +49.811.9 99 97-203

Mobile: +49.174.31 01 191

www.SupplyOn.com